RENTAL VEHICLE ASSOCIATION

MEMBER BENEFITS

Exclusive savings and support, built for RVA members

Rental Vehicle Association · 2026

Real Advocacy, Real Results

Membership isn't just partner discounts, it's a seat at the table when the rules our industry operates under are being written. Here's what that advocacy has delivered recently.

✓ **Annual vehicle inspections.** A watershed moment for operators. Following RVA advocacy dating back to 2021, NZTA has confirmed that all light rental vehicles (CoF A) move from six-monthly to annual inspections from 1 November 2026, halving compliance costs for every single member overnight. At roughly $120 per inspection in labour and compliance costs, that's about $60,000 a year back for a fleet of 500 vehicles alone. Sector-wide, it's an estimated $8.4 million in annual savings, and roughly $100 million cumulatively over the next decade.

✓ **A digital, workable Road User Charges system.** Our submission focuses on ensuring that the proposed regulatory settings are workable for high-turnover fleet models and provide efficient, low-friction compliance pathways. A key consideration for our sector is that the system must be digital, automated, and able to integrate with existing fleet systems, so that RUC can be managed effectively at scale.

✓ **Fairer card payment costs.** We've engaged directly with the Commerce Commission on interchange fee reform, part of a package expected to deliver $230–260 million in annual merchant savings nationwide, with continued pressure to bring uncapped commercial credit card fees into line.

✓ **A voice in fuel security planning.** Through 2026's fuel supply pressures, the RVA has maintained direct engagement with MBIE, including twice-weekly briefings, to make sure rental's non-discretionary, pre-booked travel is properly factored into national contingency planning.

✓ **A rental-sector voice on EV policy.** When a push to electrify the Queenstown rental fleet began shaping up at a government level, the sector hadn't been consulted. The RVA got involved to make sure the operator reality is on the table, including genuinely limited consumer demand, charging infrastructure that isn't yet where tourists and operators need it, the commercial impact of higher EV rental rates, and real uncertainty around residual values for newer makes and models.

✓ **Tackling the private parking issue.** We're taking legal advice on the private parking issue affecting members and their customers, and will share an updated legal view with members along with practical templates operators can use directly.

✓ **Standing up for members on fuel drive-off liability.** Fuel retailers have increasingly tried to hold rental operators liable for drive-offs committed by previous renters, including blocking vehicles from refuelling until historic debts are cleared. We've taken updated legal advice to reassert the correct liability position, and will provide members with template correspondence to push back.

Since 2021, sector advocacy has delivered an estimated $100 million in measurable savings.

"This is about shaping the external environment our members operate in, working with government, transport and tourism stakeholders to ensure the right policy settings and infrastructure are in place."

ANTHONY KEARNS · EZI CAR RENTAL

Where We're Headed: Our Strategic Direction

The RVA recently set out a clear strategic direction, why we exist, what we do, and where we're going. Full detail is in the accompanying Strategic Direction paper.

WHY: OUR PURPOSE

Purpose: to enable safe, trusted, and sustainable mobility that connects people, drives collaboration, supports communities, and enhances New Zealand's travel experience.

WHAT & HOW: OUR MISSION

Mission: we represent, lead, and strengthen the rental vehicle industry by shaping policy, setting high standards, and building member capability to succeed.

WHERE: OUR VISION

Vision: New Zealand's rental vehicle industry will be the safest, most trusted, and most sustainable in the world.

THREE STRATEGIC PILLARS

- Influence the System, shaping policy, regulation and the ecosystem through credible advocacy and cross-sector leadership.
- Strengthen the Industry, building the capability, standards and performance of members and the sector as a whole.
- Shape the Future, leading the long-term transformation through decarbonisation, technology and emerging mobility trends.

Every benefit in this guide sits under one of these three pillars.

More Than Just Discounts: Staying Connected

Membership also plugs you into the sector itself, the conversations, the context, and the people who make the rest of your business easier.

✓ **In The Drivers Seat.** Our monthly member newsletter, regulatory updates, market data, advocacy wins and partner news, straight to your inbox, so you're never the last to know what's changing.

✓ **The RVA Annual Conference.** Held every April/May, this is the sector's key event of the year, operators, partners and policymakers in the same room for two days of insight, debate and the relationships that make the rest of the year easier.

✓ **A ready-to-use rental agreement template.** Every member gets an RVA-drafted rental agreement template, covering payment terms, vehicle use, liability, insurance and disputes, so you're not drafting your own terms from scratch.

Your RVA Membership Works Harder Than You Think

Being part of the RVA isn't just about representation, it's about real, dollars-and-cents value. Over the past year we've negotiated a lineup of partner deals designed to cut costs, reduce risk, and make everyday operations easier for your business. Whether you're running a single vehicle or a fleet of thousands, there's a benefit here for you. Here's everything currently on the table, what it is, how it works, and who to talk to.

Mobil Fuel Discount Programme

TURN YOUR CUSTOMERS' FUEL SPEND INTO YOUR REBATE

The RVA Mobil Fuel Discount Programme is an exclusive partnership with Mobil Oil NZ, built to do two things at once: save your customers money at the pump, and put cash back in your pocket. The more customers who use it, the more you earn, it's a benefit that grows with your business.

HOW IT WORKS

- Hirees fill up at any Mobil service station and scan a free key tag.
- They receive an instant discount per litre on petrol and diesel.
- You earn a rebate for every litre purchased against a scanned key tag.

Available exclusively to full RVA members.

GET IN TOUCH

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Global Translations

FAST DRIVER LICENCE TRANSLATIONS, ZERO COUNTER HASSLE

Global Translations is an NZTA-approved agency providing certified translations accepted by Immigration New Zealand, NZTA, and other government authorities, in over 100 languages. Through the dedicated RVA portal, international hirees get a certified driver licence translation ordered online via a simple link or QR code, with nothing for your counter staff to process.

- Ready in as little as 20 minutes.
- Available online, 24/7.
- Simple link or QR code, no paperwork for your team.

GET IN TOUCH

rvatranslations.co.nz

Bluebridge

CROSS COOK STRAIT FOR LESS, IN COMFORT

Bluebridge Cook Strait Ferries sail between Wellington and Picton up to 50 times a week, carrying your vehicle through one of New Zealand's great scenic journeys — out of Wellington Harbour, across the open strait, and into the Marlborough Sounds.

Onboard, customers can settle in with café-style food made to order, free WiFi and movies, kids' activities, or upgrade to a private cabin or the Pōhutukawa Lounge.

RVA members, and hirees travelling in a member's vehicle, receive 10% off Bluebridge retail fares.

From **14 September 2026**, enter your **RVA membership number** during the Bluebridge booking flow so the discount can be validated.

Unsure of your membership number? Email info@rentalvehicle.co.nz

GET IN TOUCH

Promo code: RVANZ

Book your crossing

Gallagher Insurance

FORMERLY CROMBIE LOCKWOOD

The RVA has signed an exclusive partnership with Gallagher (formerly Crombie Lockwood), giving members direct access to some of the strongest insurance solutions in the market. Gallagher's scale gives them serious leverage, negotiating premiums, terms, and claims on your behalf through a wide global insurance network.

The result: a broader range of insurer options at genuinely competitive prices, in a market where cover isn't getting any easier to find, whether you run a single vehicle or a fleet of thousands.

A full fact sheet is available on request.

GET IN TOUCH

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NZRA, NZ Roadside Assist

Since 2008, NZ Roadside Assist has kept Kiwis safe and moving on our roads. Whatever the situation, accidents, breakdowns, towing, tyre trouble, lockouts, lost keys, or simply running out of fuel, NZRA delivers Nationwide 24/7 Automotive Assistance you and your customers can count on.

NZRA has built programmes specifically for the rental vehicle sector, including repair management, call centre support, and accident management, and has partnered with the RVA to support rental fleets right across New Zealand.

We thoroughly recommend these guys.

GET IN TOUCH

John Berry
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Repco

NEW ZEALAND'S LARGEST AUTO PARTS NETWORK, WORKING FOR YOUR FLEET

Repco is New Zealand's biggest automotive aftermarket retailer, with 90+ stores nationwide and more than 175,000 parts on the shelf, from batteries and brake pads to oils, filters and workshop equipment. That kind of scale means the right part is almost always close by, whether your fleet is based in the city or out in the regions.

Every RVA member is entitled to a discount through a Repco trade account, a simple, ongoing saving on parts and servicing supplies for your fleet, with click & collect or delivery options to keep vehicles turned around fast.

Don't have a trade account yet? Brett can set you up.

GET IN TOUCH

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Genesis Energy

The RVA has partnered with Genesis Energy, New Zealand's largest energy retailer, to bring members electricity, natural and bottled gas, and Easy EV charging solutions built for Kiwi businesses.

As the industry shifts toward sustainable transport, EV charging is fast becoming a competitive edge. Genesis has done the legwork, teaming up with EV market experts to offer RVA members up to 28% off EV hardware and installation when you join a Business Energy Plan.

WHAT ARE THE BENEFITS?

- Cost savings, reduce fuel and maintenance costs, with more available through the Business Energy Plan.
- Environmental impact, lower your fleet's carbon footprint.
- Brand loyalty, attract eco-conscious customers.
- Reliability, convenient charging for customers and fleets alike.

GET IN TOUCH

Call 0800 637 012

EasyEV@genesisenergy.co.nz

Bunnings PowerPass

Join the Bunnings Trade PowerPass programme, or link your existing account, to unlock a wide range of discounts across Bunnings' full product range.

With 48 locations nationwide, plus convenient click & collect and delivery options, PowerPass makes fleet maintenance and supplies simple wherever you're based.

Quote your RVA number RVA009440 when you open or link your account.

GET IN TOUCH

Open or link your PowerPass account

orgs@bunnings.co.nz

OUR PURPOSE

To enable safe, trusted, and sustainable mobility that connects people, drives collaboration, supports communities, and enhances New Zealand's travel experience.

Questions about any of these benefits? Get in touch with the RVA team.